Pursuant to all the contract specifications enumerated and described in this solicitation, we agree to furnish Cisco UCS and Marathon Hardware/Software Services and Support for a SCADA Server Infrastructure Upgrade to the City of Mesa at the price(s) stated below. This bid is for the specified products. Groups identified below as "No Substitutes"; the City will only accept Bids on those products. Other groups identified as "No Brand Name Requirement"; the City will accept substitutes that meet the City's needs, equal or better materials will be accepted. Bids including other products for Groups identified as "No Substitutes" will be deemed non-responsive and will not be considered.

Group 1 – No Substitutes. "Bundled" items # 3 through #7 labeled with asterisk (*) must include equivalent to all items from Group 2 items # 8 - #36.

Item No.	Description	Unit Price	Qty	Total Price
	Cisco UCS Parts and Bundle			
1	UCS-MR-1X082RX-A 8GB DDR3-1333-MHz RDIMM/PC3-10600/2R/1.35V	$ 136.29	24	$ 3270.96
2	900GB 6Gb SAS 10K RPM SFF HDD/hot plug/drive sled mounted UCS-HDD900GI2F106	$ 719.57	20	$ 14,391.30 *40*
3*	UCS Smart Play Bundle SP4 EV BDL 2FI,1xCH-4xB200w/2x5649,48GB DDR3,1xVNIC UCS-SP4-EV-B200	$ 0.00	2	$ 0.00
4*	UCS Smart Play Bundle BASE 5108 Blade Svr AC Chassis, 4x power supply, 2x 2208XP I/O Modules UCS-SP-INFRA-CHSS	$5578.65	2	$11,157.30
5*	UCS Smart Play Bundle 6248 FI w/ 12p LIC, Cables Bundle UCS-SP-INFRA-FI	$3967.43	4	$15,869.70 *72*
6*	UCS Smart Play Bundle SP4 BNDL B200,2xE5649,6x8GB DDR3,1xVNIC UCS-SP4-ENTV-B200	$3818.82	8	$30,550.52 *56*
7*	UC SUPPORT 24X7X4OS Smart Play Bundle Support CON-UCS7-SP4EVB20	$2189.11	2	$4,378.22
		Group 1 Subtotal		$79,618.00 *16*

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These parts are included in support part 7*
CON-UCS7-SP4VB200    UC SUPPORT 24X7X4OS UCS B200 M2 Blade Server
CON-UCS7-SPINFRAC    UC SUPPORT 24X7X4OS 5108 Blade Server Chassis
CON-UCS7-SPINFRAF    UC SUPPORT 24X7X4OS 6248UP Fabric Interconnect
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Item No.	Description	Unit Price	Qty	Total Price
	Cisco UCS Professional Services			
37	Service Profile Template Development 24 Hours Professional Services Implementation and Engineering • Firmware patch update • Initial UCS configuration i.e., basic services in support of UCS Manager • SAN Configuration • LAN Configuration • Configuration i.e., VSANs/VLANs/Associated Pools • Sub-Template Development i.e., vNIC/vHBA/Boot Order/Scrub	$ 5400.00	1	$ 5,400.00
		Group 3 Subtotal		$ 5,400.00

Group 4 - No Substitutes

Item No.	Description	Unit Price	Qty	Total Price
	Marathon			
38	L-UGFTTOMXE-V61 Marathon FT to MX Enterprise Upgrade 6.1	$ 8500.00	1	$ 8,500.00
39	L-UGHATOMXE-V61 Marathon HA to MX Enterprise Upgrade 6.1	$ 8500.00	1	$ 8,500.00
		Group 4 Subtotal		$ 17,000.00

Group 5** - No Substitutes

**All Vendors submitting a Bid for Group 5 shall possess a minimum of ten (10) years' experience as a Marathon Value Added Reseller, be a Certified Marathon Trainer, and successfully executed a minimum of three (3) recent Marathon deployments. All Vendors bidding on Group 5 shall complete and submit three Marathon references attached hereto as Attachment A.

Item No.	Description	Unit Price	Qty	Total Price
	Marathon Professional Services			
40	40 Hours Onsite Marathon MX Installation, testing, and documentation. Documentation may occur offsite and be provided within one week of completed installation.	$	1	$
41	16 Hours Marathon MX Certification Training • Onsite Training • Courseware	$	1	$
		Group 5 Subtotal		$

Vendor Name Insight Public Sector, Inc.   Date: 5/23/2012